

Jack Raney

FINANCE & OPERATIONS

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First-line approval authority on \$516M of annual energy spend across an 18-site, 1.8 GW portfolio, where a reconciliation I built caught \$1.8M billed to us for another customer's power. With no engineering background, built a 49-skill agent system that has made 100,000+ unattended runs at 99% reliability on my own finances and email, and co-founded an AI company putting the same into small-operator workflows.

EXPERIENCE

Otian AI

Dallas, TX

Co-Founder

Jul 2026 to Present

Bootstrapped AI company I co-founded and incorporated; its desktop app runs an agent on a small-business owner's own computer.

- Built the business plan and pitch deck, pitched investors, and priced Archie at \$30/month individual and \$99/month team
- Own the sales cycle for the app and a \$250/hour consulting practice, meeting owners in person and scoping every engagement; two paying clients, one saving 2 to 3 hours a day
- Ran the competitive analysis and wrote the positioning and website messaging from it
- Followed early demand toward implementation: custom agent builds inside operators' workflows, alongside Archie

Archibald (personal AI operating system)

Dallas, TX

Built and Operate

Apr 2026 to Present

- 100,000+ scheduled runs at 99% success, unattended since June; 12 of 145 live jobs audit its own accuracy
- Built in Claude Code and Codex: Python skills, guardrails on unsupervised action, automated regression tests
- Automated money administration across six bank and card feeds (capture, reconciliation, statement checks, monthly close); recovered about 5 hours a week

MARA (MARA Holdings, Inc.)

Dallas, TX

Lead Financial Analyst, Operations & Energy Transformation

May 2025 to Apr 2026

Sole analyst under the VP of Finance, covering an 18-site, 1.8 GW bitcoin mining fleet.

- Substantiated \$1.8M in billing errors by building a reconciliation no one had run across interval meter data, DOMO reports and utility invoices; an unaffiliated industrial customer's charges had been attributed to MARA's power supply
- Modeled the economics of converting mining capacity to AI and HPC, and supported the strategy team on AI chip economics and Tier III data center strategy
- Gathered field data for a 5-year total-cost-of-ownership comparison of air-cooled and immersion-cooled mining, interviewing site teams on failure rates, efficiency and uptime
- First-line approval on all site disbursements ahead of VP and CFO sign-off, against \$516M in annual energy exposure and 60.4 EH/s; no payment missed or duplicated
- Built the fleet's cost-allocation model in Excel (dynamic kWh, MW and cost-variance tracking, integrated with DOMO and Zip), replacing stale reporting with live fleet-wide numbers
- Rebuilt and documented energy-auditing SOPs for all 18 sites, standardizing invoice review and payment approval

Personal & Family Investment Program

Dallas, TX

Self-Directed

Jul 2023 to Present

- Long-term digital-asset allocation for personal and family capital, under a written custody and allocation policy

Thorofare Capital

Los Angeles, CA

Analyst, Debt Originations (Intern, May 2021 to Jan 2022)

Mar 2022 to Jul 2023

- Underwrote 50+ CRE debt transactions across bridge, mezzanine, preferred equity and construction structures, building the DCF and sensitivity analysis behind them; about \$75M to \$100M closed

EDUCATION

University of Southern California (Price School)

Dec 2021

B.S., Real Estate Development; Minor in Business Entrepreneurship

SKILLS & TOOLS

Finance & Modeling	Advanced Excel, DCF, sensitivity analysis, CRE debt underwriting, cost-variance modeling, AI/HPC conversion economics
AI Systems	Claude Code, Codex, Python, agent architecture and orchestration, policy guardrails, automated testing
Operations	AP and disbursement controls, cost allocation, SOP design, executive reporting, DOMO, Zip
Company Building	Entity formation, positioning and messaging, discovery and sales, investor relations

LEADERSHIP

Eagle Scout, Boy Scouts of America · **Sigma Chi**, New Member Educator; raised \$100K+ for Huntsman Cancer Institute